Cross-sell templates

You'll be hard-pressed to find a product marketer who'd prefer selling to a brand-new prospect, instead of an existing customer; cross-selling relevant products is an effective way to maximize your opportunities, sell more products, and most importantly, make more money.

Here are some templates to get you going.

Behavior-based cross-selling - B2B.

Hey [first name],

We couldn't help but notice you recently bought [product name] - great choice! 😉

Tons of other businesses - just like you - also find our **[product name]** works in perfect partnership with this. Here are a few of its highlights:

- Highlight #1
- Highlight #2
- Highlight #3
- Highlight #4

Whether you decide to take the plunge now or down the line, we just thought we'd let you know!

Thanks,

[insert name]

Behavior-based cross-selling - B2C.

Hey [first name],

So, you recently bought [product name]...

Based on your recent purchase, we think you might also love:

- Cross-sell product #1
- Cross-sell product #2
- Cross-sell product #3

<u>Here</u> are a couple of examples of the two in partnership.

Thanks,

[insert name]

Cross-selling in your order confirmation emails.

Hey [insert name],

Hoorah! Your order for [product name] has been successfully placed.

Once you've activated your account, you'll be taken on a tour around your dashboard to help you settle in.

Thanks,

[insert name]

P.s. A lot of customers who buy our **[product name]** also go for our **[product name]** too - you can find out more about how the two work together <u>here</u>.

Cross-selling in your invoices.

Hi [insert name],

Your bill this month/year comes to [insert cost].

You've been with us for a while now and have no doubt witnessed the benefits of **[product name]** first hand. Fancy doubling down with our **[product name]** too? Find out all about them **here**.

Thanks,

[insert name]